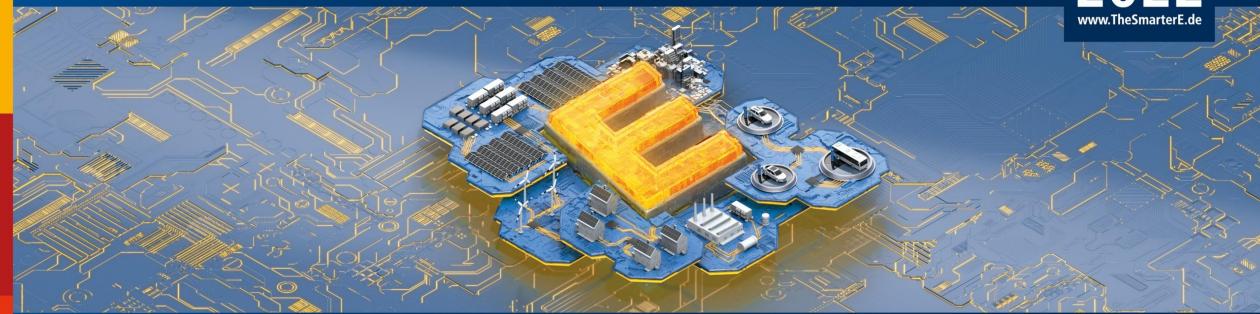


The Innovation Hub for New Energy Solutions MESSE MÜNCHEN

11–13 MAI 2022



Werden Sie Teil der führenden Energiefachmessen und -konferenzen The smarter E Europe











WEBINAR **INCREASE YOUR EXHIBITION** SUCCESS

THE SMARTER E EUROPE



Christine Kaufmann, **Project Manager** Freiburg Wirtschaft Touristik und Messe GmbH & Co. KG



Horst Dufner, Head of The smarter E Europe Solar Promotion GmbH



THE NEW ENERGY WORLD EXPERIENCE

















CREATING THE **NEW ENERGY** WORLD





The world's leading exhibition for the solar industry



Europe's largest and most international exhibition for batteries and energy storage systems







The international exhibition for energy management and connected energy solutions



The international exhibition for charging infrastructure and electromobility

THE SMARTER E EUROPE 2022

COMPACT

May 11-13, 2022 Date:

Venue: Messe München

Halls: Intersolar Europe (Hall A1-A6, B3-B4)

ees Europe (Hall B1-B2)

Power2Drive Europe (Hall B6)

EM-Power Europe (Hall B5)

1,450 Exhibtors (expected):

132,000 m² Exhibition space:

Visitors (expected): 50,000



THE SMARTER E EUROPE STEHT FÜR WACHSTUM

GROWTH FIGURES 2017–2022





SITE PLAN THE SMARTER E 2022







EXHIBITOR-COCKPIT

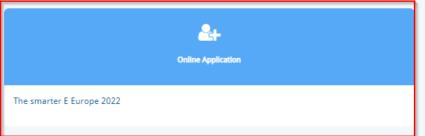
https://cockpit.thesmartere.de/en

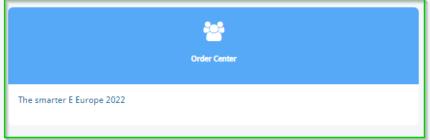
Exhibitor Cockpit - Online Application and Order Center

Welcome to The smarter E Europe Exhibitor Cockpit!

You are not yet registered as an exhibitor or you would like to register a co-exhibitor? Then select the menu item Online Application.

You are already registered as an exhibitor and would like to place orders for your company or your co-exhibitor's company? Then select the menu item Order Center.





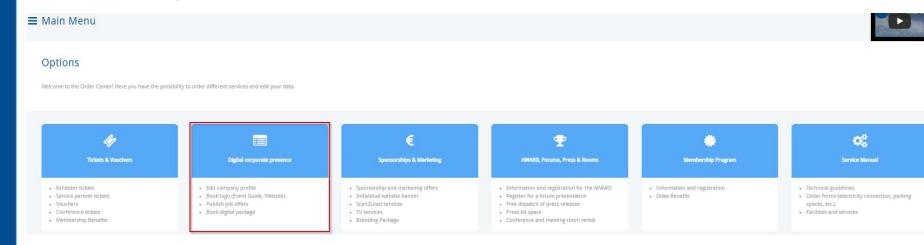
Application of main exhibitors (inital application) and co-exhibitors

Editing your company profile and order additional services



ORDER CENTER

- → Select your company to enter the following menu
- → Select "Digital corporate presence"

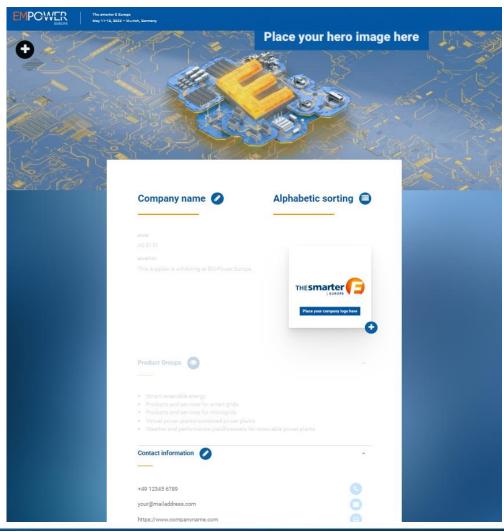


- → Thereafter, you have the possibility to
 - Edit your company profile
 - Publish job offers
 - Book your Digital Package (to expand your online presence)



COMPANY PROFILE

The company profile shows a preview of how your data will be displayed on the event website.



By clicking on the icons you can edit individual objects, such as

- Company name and contact information
- Upload a company logo and hero image
- Add your video to your profile (only possible combined with a booked digital Package)
- Include your individual description + pictures

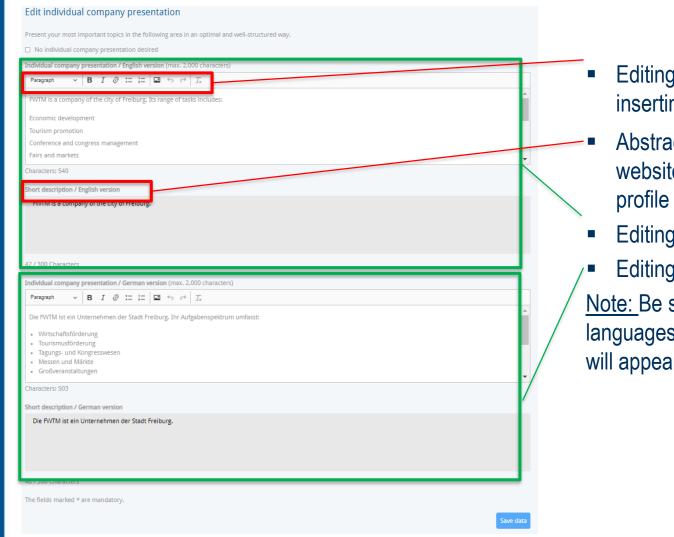
Use the options to inform the visitors of our website specifically about your company!



COMPANY PROFILE

CUSTOMIZE

Editing is possible within the website directly and can be set in English and German.



- Editing the text, formatting, inserting links and images
- Abstract: is shown on the website as a preview for your
- Editing the English website
- Editing the German website

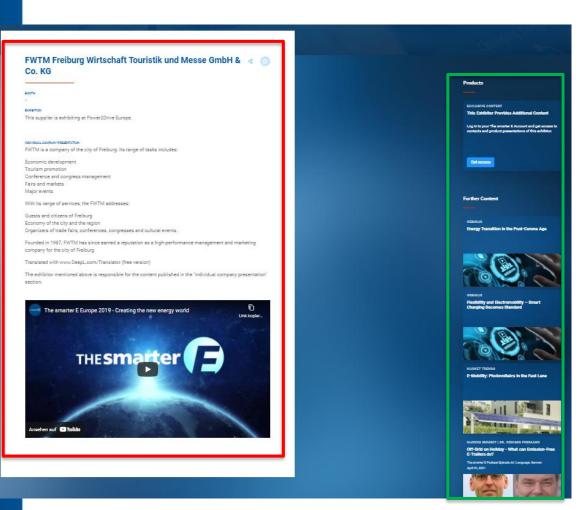
Note: Be sure to maintain both languages, otherwise one language will appear blank on the website



COMPANY PROFILE

Example company profile on the website





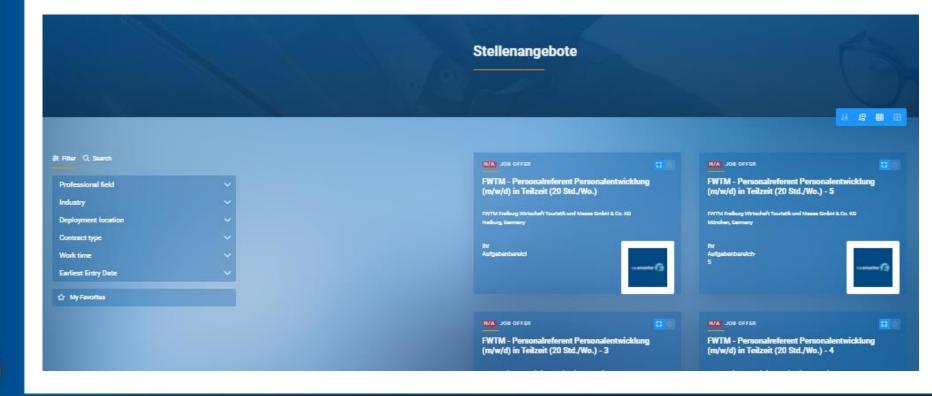
- Company name and contact information, incl. video (available via the digital package)
- Products (digital package) and job offers
- Product groups and contact persons (digital package)



JOB OFFERS

The smarter E Job Portal - the job market for energy experts

Is your business booming and you are urgently looking for new employees to help you drive the energy transition? As an exhibitor of The smarter E Europe, you can now use the new online job portal to find skilled employees worldwide. Benefit from the great attention for the job portal before and during The smarter E Europe and reach the right applicant target group. The offer can be booked via the Exhibitor Cockpit.





JOB OFFERS

The smarter E Job Portal - the job market for energy experts

The following options are available:

1 x Job offer	€180
3 x Job offer	€480
5 x Job offer	€780
The duration of a job offer is 60 days from publication	
Extension of a job offer for another 60 days	€60



- Upload up to 5 job offers at the same time
- Duration is 60 days from publication, extension possible
- Management via the Exhibitior Cockpit
- Job offers in English and German
- New Landing page on the website for easy search of jobs by visitors will be published



JOB OFFERS

Preview: Job offers - details

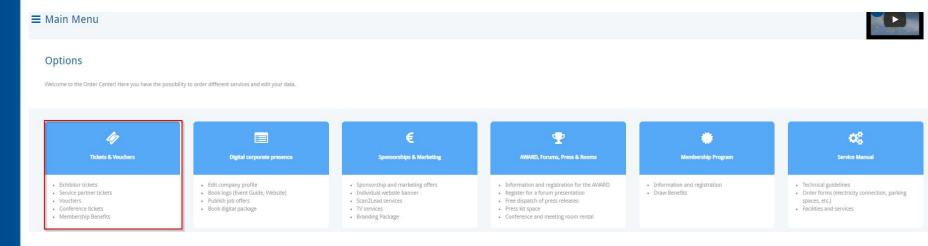






ORDER CENTER

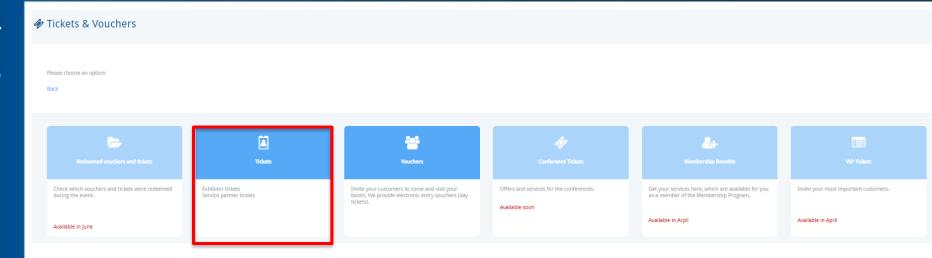
→ Select "Tickets and Vouchers" in the Main Menu



- → Thereafter, you have the possibility to
 - Register Exhibitor Tickets
 - Order vouchers and invite your customers
 - Get your Membership benefits (if applicable)



TICKETS & **VOUCHERS**



Tickets

- Register Exhibitor Tickets
- Register Service Partners

Service partners include e.g. bands or catering companies for your evening event. Host/esses and other staff working at your booth all day require an exhibitor ticket. Any misuse of the service partner tickets will be charged accordingly after the exhibition.



TICKETS

Tickets

Exhibitor tickets

The exhibitor ticket is valid for the duration of set-up and dismantling and during the exhibition. For more information on set-up and dismantling, please visit the website

Free number of exhibitor tickets according to your booth size:		
up to 10 sqm	2 exhibitor tickets	
11-20 sqm	3 exhibitor tickets	
21-30 sqm	5 exhibitor tickets	
31-50 sqm	9 exhibitor tickets	
51-100 sqm	13 exhibitor tickets	
101-150 sqm	19 exhibitor tickets	
151-200 sqm	23 exhibitor tickets	
201-250 sqm	27 exhibitor tickets	
251-500 sqm	31 exhibitor tickets	
from 500 sqm	37 exhibitor tickets	

Additional exhibitor tickets will be charged with €45/ticket plus VAT.

Please note the following conditions and information:

- The order of Exhibitor Badges is possible after booth allocation and the payment of the correspondent invoice.
- All tickets will be sent as PDF, they will not be sent by post.
- After the exhibition, the number of used Exhibitor Badges will be checked. The number of Exhibitor Badges that have been used over and above the free available quota will be charged with €45/each plus VAT.

Privacy Policy

All passes must be personalized. Please ensure compliance with the statutory provisions of the GDPR when entering staff data.

Please note that the exhibitor pass can be scanned by another exhibitor during the exhibitor. The personal data you have entered will then be passed on to that exhibitor, who is entitled to process the scanned data and use it for advertising purposes. (Further information can be found in our Privacy Policy.)

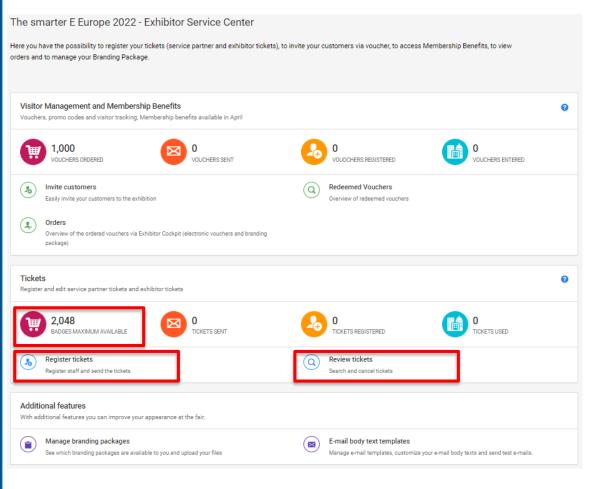
Free Badges according to your booth space: 31

Please accept our Privacy Policy before you can access our Exhibitor Service Center to order tickets

der Exhibitor Badges

- Free tickets according to booth size, additional exhibitor ticket: €45 plus VAT
- Only invoiced when used
- Your booth invoice needs to be paid in order to register exhibitor tickets.
- Exhibitor tickets are valid as well for the duration of set-up and dismantling
- Free number of exhibitor tickets according to booth size
- Your number of free Badges
- Redirection to register your tickets

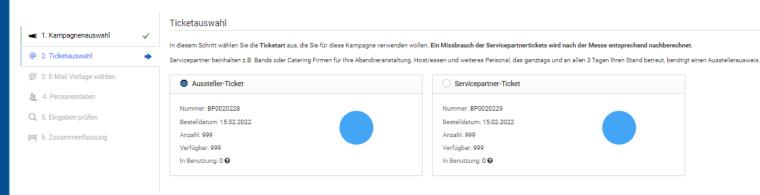
TICKETS **EXHIBITOR** SERVICE CENTER - ESC



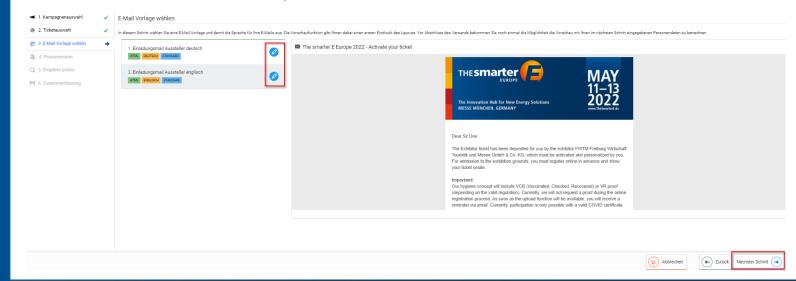
- Exhibitor badges max. available
- Register your tickets and share them with your booth staff and service providers
- Review tickets (resend emails, review if staff has already registered, etc.)



TICKETS **EXHIBITOR** SERVICE CENTER - ESC



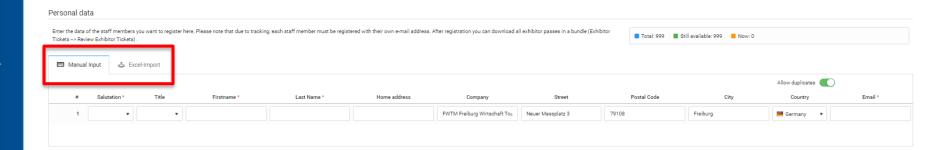
- Choose between exhibitor and service partner tickets
- Customize the email template if desired





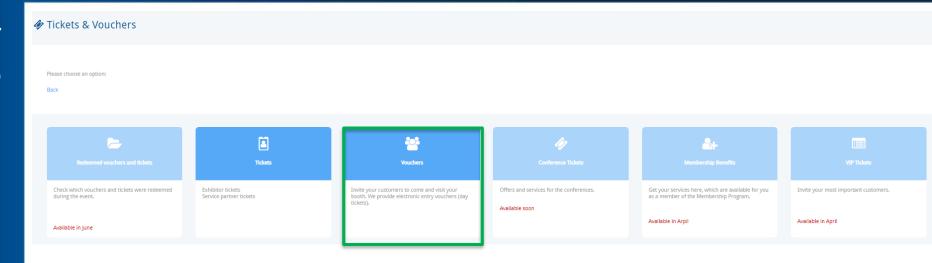
TICKETS EXHIBITOR SERVICE CENTER - ESC

- Add personal data of your staff/service partner
- Either by typing in the data or using the Excel-Import





TICKETS & VOUCHERS



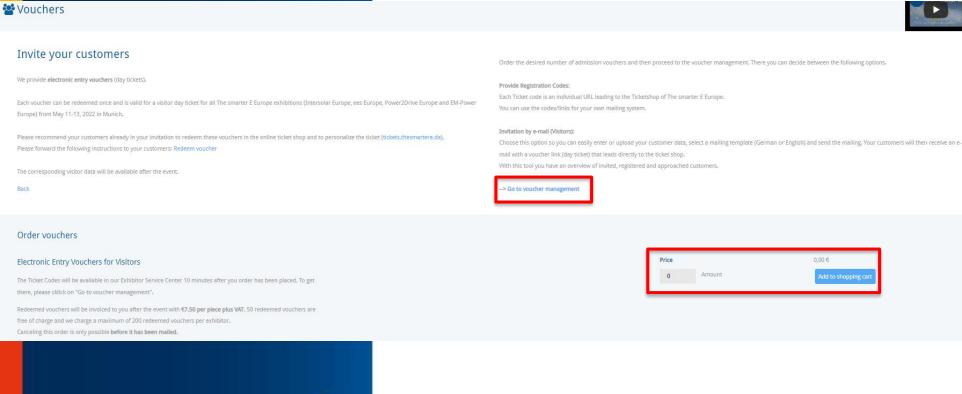
Vouchers

Invite your customers using electronic vouchers (valid for day ticket)



VOUCHERS

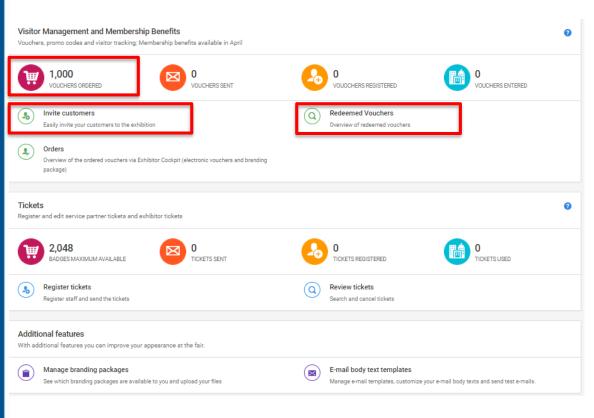
- Only registered vouchers with access onsite, will be charged
- 50 used vouchers per exhibitor free of charge, max. 200 vouchers will be charged for (numbers depend on Membership status)
- €7.50 excl. VAT per voucher



- Insert desired amount of vouchers and add to shopping cart
- Confirm shopping cart
- Use link to the ESC via "Go to voucher management" to invite visitors and receive the codes



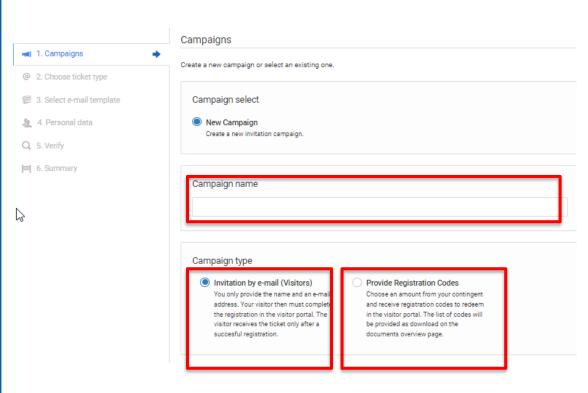
VOUCHERS EXHIBITOR SERVICE CENTER - ESC



- Number of vouchers ordered
- Invite customers
- View redeemed vouchers (if sent by email directly from the system, status can be seen here - has the ticket already been registered and used? By whom? Etc.)



VOUCHERS EXHIBITOR SERVICE CENTER - ESC



- Insert a campaign name
- Use one of the following campaign types:
- Invitation by e-mail
- → Sending an e-mail directly from the system (analog ticket process)
- Provide Registration Codes
- → Excel file with codes/links is created and provided in the portal (ESC)



The following process is analogous to the exhibitor/service partner ticket registration.



BRANDING PACKAGE

General information

- Significantly increased visibility for your company through individual branding of the ticket shop (webpage and banner), e-tickets and mobile tickets for your invited visitors and colleagues (exhibitor badge registration)
- Price: €1500

Example graphics:

Individual Landing Page



Individual Header within the ticket shop





BRANDING **PACKAGE**

Ticket banner

Teilnehmer / Attendee: Christine Kaufmann FWTM Test

Bestellt von / Ordered by: Christine Kaufmann **FWTM Test** bliblablub 123 79117 Buxdehude

Deutschland

Gutschein Messe Tageskarte

Ausgewählte Besuchszeit: 12.05.2022



- Das Ticket ist nicht übertragbar und nur für den angegebenen Zeitraum gültig.
- Das Ticket verliert seine Gültigkeit beim Kauf von oder beim Verkauf an Dritte.
- Die Nutzung dieses Tickets unterliegt unseten Allgemeinen Geschäftsbedingungen sowie der strikten Einhaltung der Vorgaben des Schutz- und Hygienkonzeptes am Veranstaltungsort (Messe München), die beim Kauf akzeptiert wurden.
- Wenn Ihr Ticket oder Ihr Badge von einem Aussteller gescannt wird, erfolgt die Weitergabe Ihren personenbezogenen Dahen an diesen Aussteller, der sie verarbeiten und zu Werbezwecken nutzen wird (siehe Datenschutzerklärung).



I MESSE KOMPAKT

6.-8. Oktober 2021 Offnungszeiten 9.00–18.00 Uhr | Mittwoch 9.00–18.00 Uhr | Donnerstag 9.00-17.00 Uhr | Freitag

A4-A5 84-B5

Während der Öffnungszeiten haben Sie mit diesem Power2Drive Europe, EM-Power Europe). Der Zugang befindet sich im Eingang Ost der Messe München. Bitte gehen Sie mit diesem Ticket direkt an die Drehsperren, wo Sie beim ersten Zutritt Ihr Badge

BE GREEN.
KEEP THE TICKET ON THE SCREEN.

I KONFERENZ KOMPAKT

Konferenz 6.-7. Oktober 2021 Öffnungszeiten 8.00–19.00 Uhr Veranstaltungsort Messe München

81823 München Conference Center Nord (CCN)

Sie erhalten Ihr Badge gegen Vorlage dieses Konfe-renztickets an der Zutrittskontrolle im CCN. Jedes Konferenzticket enthält eine Messedauerkarte.

ist der Eingang Nordost. Vom Eingang Ost gelangen Sie durch die Messehallen zum CCN.

Besucherhotline Messe +49 (0) 761 3881-3777 Konferenzanfragen +49 (0) 7231 58598-184

Bitte beachten Sie die vor Ort gültigen Schutz- und



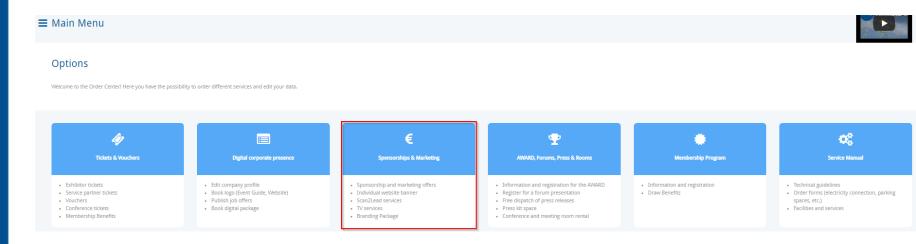


Please note: Screenshot containts old layout and information of The smarter E Europe Restart 2021

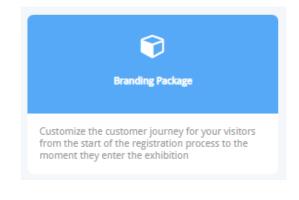
ORDER CENTER

The branding package for ticketing is bookable via the exhibitor cockpit

→ Choose "Sponsoring & Marketing" via the main menu



→ Choose "Branding Package"



- Further editing and uploading of graphics via a link, which is visible once the package has been booked and confirmed via the shopping cart.
- Please note: the activation can take up to 2 working days



ORDER CENTER

Graphic dimensions and required graphics are described in detail within the order center.

Branding Package Example of required graphics and file format/resolution Our "Branding Package" is a fantastic way of ensuring that your stand is a focal point for exhibition visitors. This ensures that your visitors don't lose track of you in the whirlwind of preparations prior to the event. With the Branding Package, you are sure to stand out from the other exhibitors. Resolution File format nage use Visitors start their online registration process on a website customized to your company. Your large branded banner will accompany them throughout the registration process. Plus, you'll even be represented on the tickets in the form of a large banner. In other words, visitors you invite will have your company by their side from registration through to the artpage Ticketshop (large) 1920 × 1080 px .PNG | .JPG | .JPEG | .GII rtpage Ticketshop (medium) 1024 × 768 px .PNG | .JPG | .JPEG | .GIF Visit the Exhibitor Service Center (ESC) to get started with the Branding Package. You can sign up for the Branding Package there and, once it has been activated, use the portal to 640 × 1080 px .PNG | .JPG | .JPEG | .GIF rtpage Ticketshop (small) upload your banner complete with logo and stand number in the required file formats and sizes. ketshop Banner 1170 × 150 px .PNG | .JPG | .JPEG | .GIF Ficket Banner 2173 × 608 px .PNG | .JPG | .JPEG | .GIF obile Ticket Banner 312 × 84 px .PNG | .JPG | .JPEG | .GIF bile Ticket Banner 624 × 168 px .PNG | .JPG | .JPEG | .GIF



Branding Package

You will receive confirmation that your booking has gone through subsequent to order placement.

After confirming the shopping cart, you will see the link to upload your graphics within the Exhibitor Service Center

Your Branding Package will be activated within two business days.

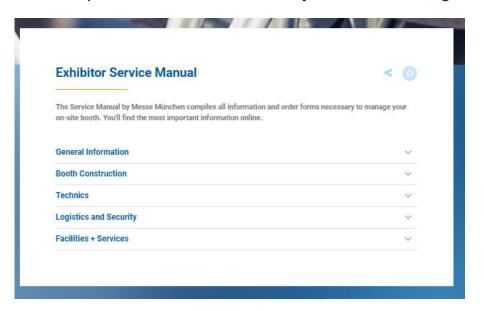


EXHIBITOR SERVICE MANUAL

You can find our Exhibitor Service Manual on our website (technical orders like electricity, cleaning, catering, etc.):

https://www.thesmartere.de/exhibition-planning/service-manual

- Please send orders directly to the address indicated on the form
- Deadline: 6 weeks before start of the exhibition (end of March next week!); after that date, orders are still possible, but there may be a surcharge







HEALTH AND SAFETY CONCEPT

The hygiene concept and the associated applicable regulations can be found on:

https://www.thesmartere.de/health-and-safety-concept

Or directly on the website of Messe München:

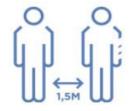
https://messe-muenchen.de/en/company/responsibilities-csr/health-and-safety-concept

Currently the following measures apply (as of 18.3.22):

- VCR regulations for exhibitors (vaccinated, checked or recovered; 3G)
- VR for visitors (2G)
- FFP2 masks mandatory indoors
- Minimum distance 1.5 metres
- Increased ventilation of the exhibition halls















THE SMARTER **E EUROPE**

CONFERENCES SIDE-EVENTS

THESMarter

CONFERENCES AND SIDE-EVENTS

- Accompanying conferences from May 10-11, 2022, at the International Congress Center Munich (ICM) directly at the exhibition center
- Intersolar Europe Conference
- ees Europe Conference
- Power2Drive Europe Conference
- **EM-Power Europe Conference**





THE SMARTER E EUROPE AWARDS

ACCOMPANYING PROGRAM - AWARDS

- The smarter E AWARD, Outstanding Projects, Smart Renewable Energy, Intersolar AWARD, ees AWARD
- 91 submissions from 20 countries
- Award ceremony on May 10, 2022, 6:00 p.m. at the ICM, Room 1
- Live event with guests
- Free admission for all AWARD participants, exhibitors TSE Europe (with exhibitor pass), visitors (with exhibition ticket), no live streaming
- **Energiewende AWARD** Thursday, May 12, 3:30 p.m. **EM Power Forum**





THE SMARTER **E EUROPE**

MORE THAN A **EXHIBITION**

EXHIBITION FORUMS

Exhibition forums on key topics and trends in the various aspects of the New **Energy World**

Intersolar Forum Hall A3, A3.220

Hall B6, B6.350 Power2Drive Forum

Hall B5, B5.530 EM-Power Forum

Start-up Stage Hall B5, B5.270

Green Hydrogen Forum Hall B2, B2.550





START-UPS AND YOUNG COMPANIES

THESMarter

OUR OFFER FOR START-UPS

- Joint booth Start-Up Area in hall B5
- Joint booth "Innovation Made in Germany" (BMWK) in Hall B5
- Start-up Stage with presentations on all three days of the exhibition
- Business Speed-Dating May 11-12, 2022



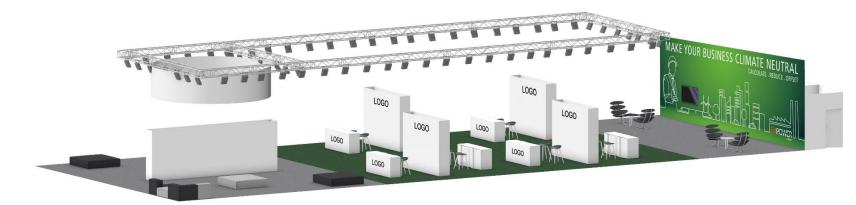


THE SMARTER E EUROPE

THEMED AREA

CLIMATE NEUTRAL COMPANIES, HALL B5

- CO2 balancing / auditing / certification
- Concepts for reducing and offsetting CO2 emissions ("zero carbon" strategies)
- Concepts for efficient and intelligent energy use (energy controlling/management)
- Energy services for CO2 reduction (energy purchasing, PPAs, energy contracting)





THE SMARTER E **EXPO TV** 2022

THE SMARTER E EXPO TV...



- ... complements The smarter E Europe 2022 on the days of the exhibition with a TV stream on the event website
- ... takes up trends and central topics of the new energy world, including PV power plants, battery storage, green hydrogen, electromobility, smart grids, digitalization, sector coupling and neighborhood supply
- ... gives your company greater visibility as a (premium) content partner, both in terms of content and advertising, before, during and after the exhibition









THE SMARTER E **ECAR TEST DRIVE**

"A FEELING SAYS MORE THAN 1000 WORDS"

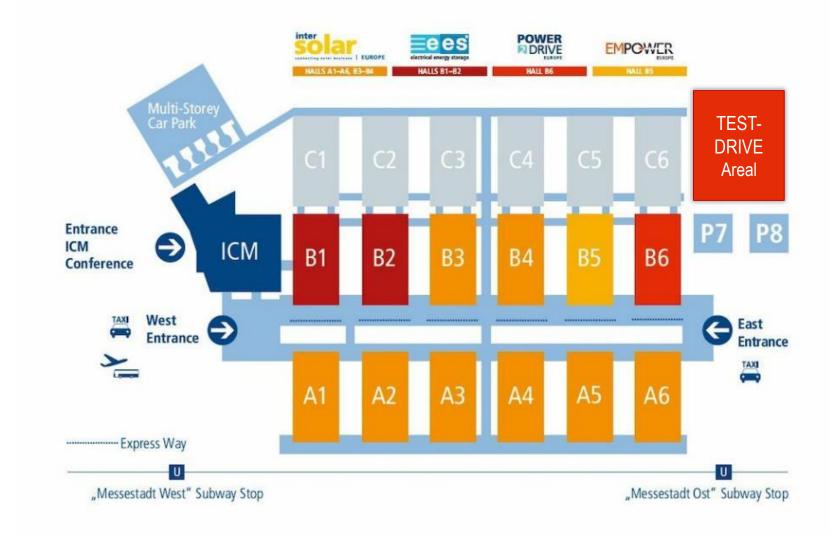
Experience electric cars and get excited

- Free test drives for visitors e-cars and e-commercial vehicles
- Registration: Power2Drive Forum B6.350
- Starting point: Parkplatz P7
- Customers gain personal impression
- Demonstrate charging process under real conditions
- Testing the capability of e-cars in road traffic (freeway also possible)





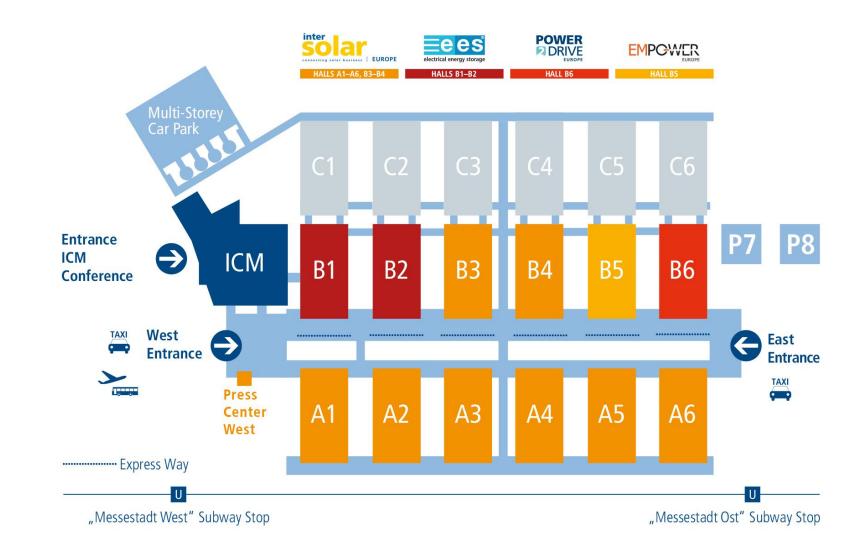
THE SMARTER E **ECAR TEST DRIVE**







LOCATION PLAN





PRESS CENTER

Our partner **fischerAppelt**, **relations** will be happy to support you in holding a **press** conference at the Press Center.

In addition, they will be happy to provide you with further information on **free** distribution of a press release within Germany.

Distribution by newsaktuell

- Targeted distribution of press releases to German and international media.
- Free dispatch of your first press release within Germany via the original text service (ots).
- Press release can be distributed in German or English (unlimited number of words).
- Press releases will also be published in the news feed under "News & Press" on the website.
- Further information can be found in the Exhibitor Cockpit.



PRESS KIT SPACE

Press Kit Space Rental

- Possibility to provide press releases and folders for our media representatives.
- For each press compartment booked, 2 compartments (format: DIN A4) will be provided for 1 x German and 1 x English document.
- Press compartments can be rent until April 26, 2022.

Providing press documents

- All deliveries must be received by Messe München by Friday, May 6, 2022, at the latest (please find the delivery address in the Exhibitor Cockpit).
- Personal delivery to the Press Centre is possible on Tuesday, May 10, 2022, from 3:00-6:00 pm.

For deliveries, whose delivery note does not indicate the address, there is no entitlement to timely delivery and placement.



CONFERENCE & CALENDER

Your press conference at the Press Centre

- Conference rooms are available on May 11–12, 2022.
- Rooms can be booked through the The smarter E Europe press office.
- Application deadline April 30, 2022.

Listing in the press calendar

- Calendar contains all registered events in the press centre, in the conference rooms and at the exhibitors' booths.
- Inclusion in the press calendar possible via the The smarter E Europe press office.







THE SMARTER E EUROPE

PODCAST



BIPV – Buildings as Power Plants of the Future?

The Unexpected Return of Nuclear – What to Make of it?

Sunny Outlook for Photovoltaics & Storage in Europe

<u>Dynamic Change in the Storage Market: Developments, Trends & Challenges</u>

Further information → www.TheSmarterE.com



CONTACT

Exhibitors Christine Kaufmann, Project Manager,

Freiburg Wirtschaft Touristik und Messe GmbH & Co. KG

E-Mail: TheSmarterE@fwtm.de

Conference, ExhibitionHorst Dufner, Head of The smarter E Europe,

Forum Solar Promotion GmbH

E-Mail: info@TheSmarterE.de

Sponsoring, TV Kristin A. Merz, Head of Sales,

Solar Promotion GmbH

E-Mail: merz@solarpromotion.com

Press Felizia Rein, Account Executive

fischerAppelt, relations GmbH

E-Mail: felizia.rein@fischerappelt.de





BE PART OF

THE SMARTER E EUROPE

→ www.TheSmarterE.de

INTERSOLAR EUROPE

→ www.intersolar.de

EES EUROPE

 \rightarrow www.ees-europe.com

POWER2DRIVE EUROPE

→ www.PowerToDrive.de

EM-POWER EUROPE

→ www.EM-Power.eu

VERANSTALTER

Solar Promotion GmbH

Kiehnlestraße 16 75172 Pforzheim Tel.: +49 7231 58598-0 info@TheSmarterE.de → www.TheSmarterE.de

FWTM

Freiburg Wirtschaft Touristik und Messe GmbH & Co. KG Messe Freiburg, Neuer Messplatz 3 79108 Freiburg i. Br. Tel.: +49 761 3881-3700 TheSmarterE@fwtm.de









